

From “Next Year’s Budget” to Live in 30 Days

Zero CapEx, Zero Delays



INDUSTRY

Municipal Government



LOCATION

Texas



EMPLOYEES

800

30 Days

Clinic launched end-to-end

\$0 CapEx

No large initial capital outlay



The Challenge

Lengthy

Budget cycles

Complex

Procurement & approvals

Slow

Traditional vendor timelines

Like many public-sector employers, the city needed an onsite clinic but faced structural delays – from capital budgeting cycles to procurement approvals and construction requirements.

Traditional vendor timelines pushed implementation out by 3-6 months, forcing the city to consider waiting until the next fiscal year.



Traditional Solutions

3-6 months

Typical vendor timelines

High Overhead

Construction, IT, and procurement lift

Budget Risk

Required next-year capital allocation

The Radish Solution

Radish deployed a fully operational onsite clinic in under 30 days using a turnkey, build-out-free model:

\$0 CapEx

No upfront capital investment or budget approval required

Rapid Deployment

Clinic launched within the current fiscal quarter

Primary Care & Care Navigation

Integrated guidance to high-value, in-network providers for all employees

Zero Disruption

Maintain full production capacity with no construction, renovation, or workflow change.

The Results - First 30 Days

47%




Registration in under 30 days

Nearly half of all eligible employees signed up immediately

< 3 Hours

Total HR time invested

Radish managed all logistics and communications

-  Clinic launched within one month rather than multiple quarters
-  No disruption to city operations or department workflows
-  Minimal procurement and administrative lift

“What a fantastic experience from start to finish. I can not say enough good things. I'm so grateful that my organization made this available to our team. All barriers to medical care, preventative care, mental healthcare, and nutrition guidance are gone. All of this from a single mom who works a demanding full time job. I've been struggling to get a primary care doctor for over a year.

City of New Braunfels Patient